

Local Market Update for June 2023

A research tool provided by the Canopy Realtor® Association
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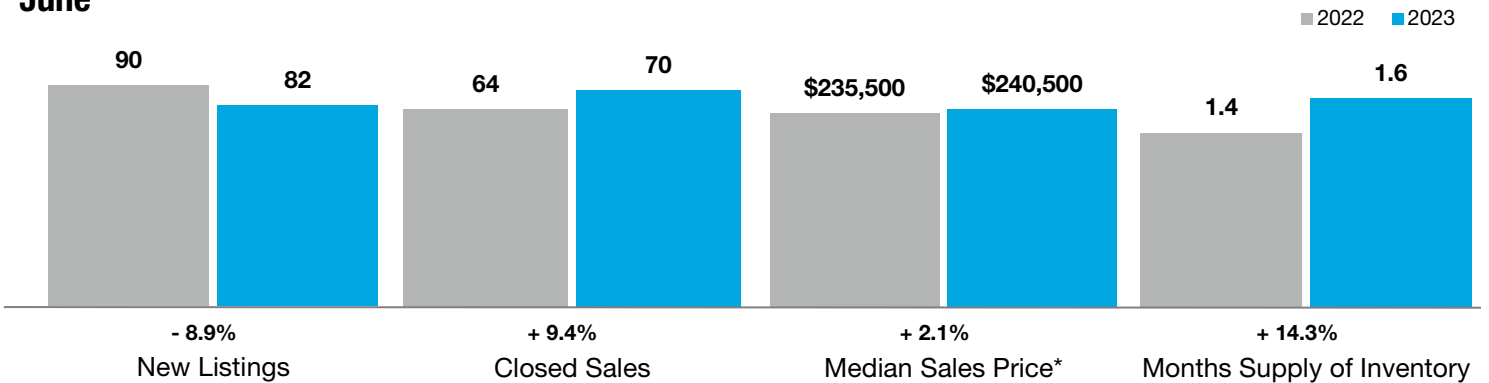
Caldwell County

North Carolina

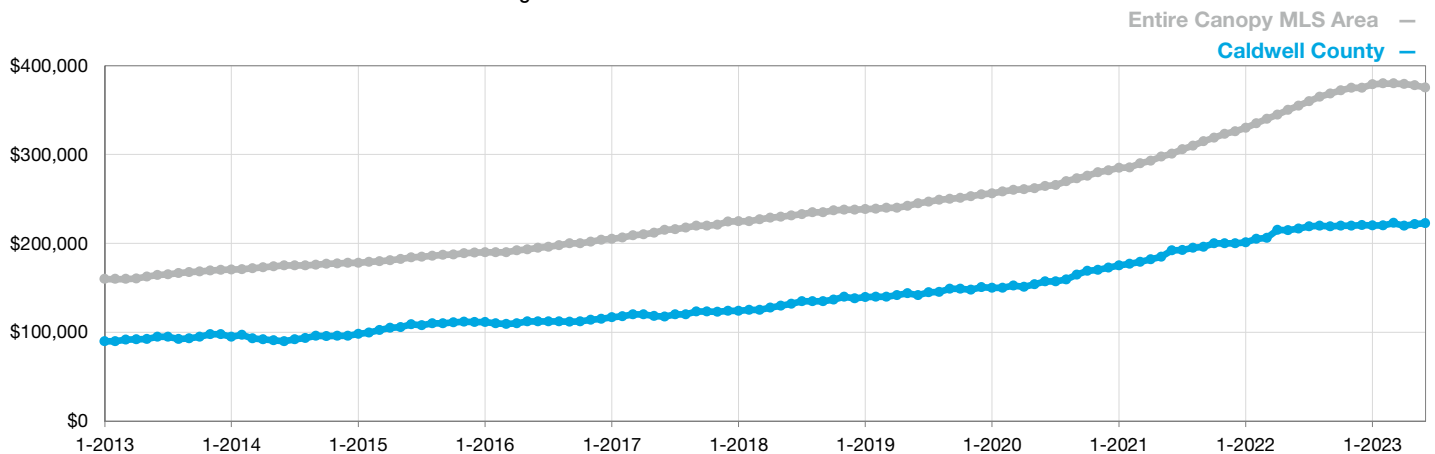
Key Metrics	June			Year to Date		
	2022	2023	Percent Change	Thru 6-2022	Thru 6-2023	Percent Change
New Listings	90	82	- 8.9%	491	451	- 8.1%
Pending Sales	65	66	+ 1.5%	409	386	- 5.6%
Closed Sales	64	70	+ 9.4%	397	356	- 10.3%
Median Sales Price*	\$235,500	\$240,500	+ 2.1%	\$225,000	\$227,750	+ 1.2%
Average Sales Price*	\$277,660	\$287,691	+ 3.6%	\$261,857	\$279,691	+ 6.8%
Percent of Original List Price Received*	100.6%	99.0%	- 1.6%	99.7%	96.9%	- 2.8%
List to Close	50	65	+ 30.0%	60	73	+ 21.7%
Days on Market Until Sale	12	25	+ 108.3%	19	30	+ 57.9%
Cumulative Days on Market Until Sale	12	31	+ 158.3%	21	32	+ 52.4%
Average List Price	\$314,866	\$343,652	+ 9.1%	\$282,676	\$303,635	+ 7.4%
Inventory of Homes for Sale	97	105	+ 8.2%	--	--	--
Months Supply of Inventory	1.4	1.6	+ 14.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Current as of July 5, 2023. All data from Canopy MLS, Inc. Report provided by the Canopy Realtor® Association. Report © 2023 ShowingTime.